B.S. IN ACCOUNTING & BUSINESS

DEGREE REQUIREMENTS (120 credits)

(At least 30 credits must be taken at CSI / 60 credits must be Liberal Arts)

2.5 GPA required for graduation
(unless you declared your major before Fall 2003)
3.0 GPA required for internships

GENERAL EDUCATION REQUIREMENTS (36-41 credits)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENG 111</td>
<td>3</td>
</tr>
<tr>
<td>ENG 151</td>
<td>4</td>
</tr>
<tr>
<td>PED 190 plus activity component</td>
<td>1</td>
</tr>
<tr>
<td>COR 100</td>
<td>4</td>
</tr>
<tr>
<td>New Student Orientation</td>
<td>0-1</td>
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</tbody>
</table>

Scientific Analysis (11-13 credits)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>*Mathematics 121 or 123, 130, 230, 231</td>
<td>3-5</td>
</tr>
</tbody>
</table>

Social Scientific Analysis (3 credits)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Economics 101</td>
<td>3</td>
</tr>
</tbody>
</table>

The West and the World/Contemporary World
(See 2007-09 catalog pp.58-61)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>*</td>
<td>4</td>
</tr>
</tbody>
</table>

Textual, Aesthetic and Linguistic Analysis (3-4 credits)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>3-4</td>
</tr>
</tbody>
</table>

Pluralism and Diversity Requirement (one course)
(Certain courses from above may be used to satisfy this requirement)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>3-4</td>
</tr>
</tbody>
</table>

Free Electives (Credit value varies with the major)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

PRE-MAJOR (35-39 credits)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC 114</td>
<td>4</td>
</tr>
<tr>
<td>ACC 121</td>
<td>4</td>
</tr>
<tr>
<td>MGT 110</td>
<td>3</td>
</tr>
<tr>
<td>MKT 111</td>
<td>3</td>
</tr>
<tr>
<td>FNC 240/ECO 240</td>
<td>3</td>
</tr>
<tr>
<td>ECO 210 (or 111)</td>
<td>4</td>
</tr>
<tr>
<td>ECO 212 (or 112)</td>
<td>4</td>
</tr>
<tr>
<td>MGT 230/ECO 230</td>
<td>4</td>
</tr>
<tr>
<td>BUS 150, BUS 250 or CSC 102</td>
<td>3-4</td>
</tr>
<tr>
<td>MATH 221, 231, 236, 130, 230, or 232 (see an advisor)</td>
<td>3-6</td>
</tr>
</tbody>
</table>

* It is recommended that Business Students take Math 121 and Math 221
* Students planning to go to graduate school should take a calculus sequence (e.g., 121 & 221, or 123 & 231, or 230 & 231)
**REQUIREMENTS FOR MAJORS (CONCENTRATIONS) IN BUSINESS**

At least 50% of MAJOR must be taken at CSI

### Accounting (40 credits)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC 215 Intermediate Accounting I</td>
<td>4</td>
</tr>
<tr>
<td>ACC 225 Intermediate Accounting II</td>
<td>4</td>
</tr>
<tr>
<td>ACC 241 Federal Income Taxation I</td>
<td>3</td>
</tr>
<tr>
<td>ACC 310 Cost Accounting</td>
<td>3</td>
</tr>
<tr>
<td>FNC/ECO 345 Managerial Finance II</td>
<td>4</td>
</tr>
<tr>
<td>BUS 160 Business Law I</td>
<td>3</td>
</tr>
<tr>
<td>BUS 260 Business Law II</td>
<td>3</td>
</tr>
<tr>
<td>Related courses*</td>
<td>16</td>
</tr>
</tbody>
</table>

**Accounting CPA (42 credits) as of Spring 2008**

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC 215 Intermediate Accounting I</td>
<td>4</td>
</tr>
<tr>
<td>ACC 225 Intermediate Accounting II</td>
<td>4</td>
</tr>
<tr>
<td>ACC 241 Federal Income Taxation I</td>
<td>3</td>
</tr>
<tr>
<td>ACC 250 Accounting Information Systems</td>
<td>4</td>
</tr>
<tr>
<td>ACC 310 Cost Accounting</td>
<td>3</td>
</tr>
<tr>
<td>FNC/ECO 345 Managerial Finance II</td>
<td>4</td>
</tr>
<tr>
<td>BUS 160 Business Law I</td>
<td>3</td>
</tr>
<tr>
<td>BUS 260 Business Law II</td>
<td>3</td>
</tr>
<tr>
<td>ACC 414 Advanced Accounting</td>
<td>4</td>
</tr>
<tr>
<td>ACC 422 Financial Audits</td>
<td>4</td>
</tr>
<tr>
<td>ACC 415 Problems and Current Issues</td>
<td>3</td>
</tr>
<tr>
<td>BUS 211 Communications in a Corporate Setting</td>
<td>3</td>
</tr>
</tbody>
</table>

**Management (26-28 credits) as of Spring 2006**

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGT 210 Management Process</td>
<td>4</td>
</tr>
<tr>
<td>(formerly MGT 310)</td>
<td></td>
</tr>
<tr>
<td>MGT 320 Organizational Behavior</td>
<td>4</td>
</tr>
<tr>
<td>MGT 410 Business Policy</td>
<td>4</td>
</tr>
<tr>
<td>MGT 416 Capstone Business Simulation</td>
<td>4</td>
</tr>
</tbody>
</table>

Plus two courses chosen from the following list 7-8 or any other 200 level or higher MGT course

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGT 223 Public Administration</td>
<td>4</td>
</tr>
<tr>
<td>MGT 314 Small Business Administration</td>
<td>4</td>
</tr>
<tr>
<td>MGT 322 Human Resource Management</td>
<td>4</td>
</tr>
<tr>
<td>MGT 325 International Management</td>
<td>4</td>
</tr>
<tr>
<td>BUS 200 International Business</td>
<td>4</td>
</tr>
<tr>
<td>BUS 211 Communications in a Corporate</td>
<td>3</td>
</tr>
<tr>
<td>Setting</td>
<td></td>
</tr>
<tr>
<td>BUS 238 Ethical Issues in Business</td>
<td>4</td>
</tr>
<tr>
<td>MKT 215 Principles of Selling</td>
<td>3</td>
</tr>
</tbody>
</table>

**Finance (30 credits) as of Spring 2008**

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>FNC 111 Personal Financial Management</td>
<td>3</td>
</tr>
<tr>
<td>FNC/ECO 213 Money &amp; Capital Markets</td>
<td>4</td>
</tr>
<tr>
<td>FNC 300/ECO 370 International Finance</td>
<td>4</td>
</tr>
<tr>
<td>ACC 315 Analysis of Financial Statements</td>
<td>3</td>
</tr>
<tr>
<td>FNC/ECO 345 Managerial Finance II</td>
<td>4</td>
</tr>
<tr>
<td>FNC 350 Advanced Corporate Finance</td>
<td>4</td>
</tr>
<tr>
<td>FNC/ECO 360 Investment Analysis</td>
<td>4</td>
</tr>
</tbody>
</table>

**Candidates must also complete 30 additional credits (for a total of 150) to qualify for licensure.**

**Finance**

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECO 326 Intro. to Mathematical Economics</td>
<td>4</td>
</tr>
<tr>
<td>ECO 323 Introduction to Econometrics</td>
<td>4</td>
</tr>
<tr>
<td>ECO 318 Economic &amp; Business Forecasting</td>
<td>4</td>
</tr>
</tbody>
</table>

*Related courses must be chosen from the following: ACC, BUS, ECO, FNC, MGT, MKT*

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**GREEN SHEET**

Applies to students declared in the Baccalaureate degree programs in Business & Accounting as of Spring 2013 or earlier

ACC 597 an internship preparing tax returns – VITA (sponsored by the IRS), given only in the Spring semester, is an elective Accounting course. After an intensive, one week of training during the January intersession, students will prepare tax returns in special centers. Enrollment requires instructor’s permission.

To take the CPA exam, a student must complete 120 semester hours of course work including specific courses in financial accounting and reporting; cost or management accounting, taxation; and auditing. The above sequence has been approved by the NYS Education Department and students who take this sequence will be allowed to take the exam.

Candidates must also complete 30 additional credits (for a total of 150) to qualify for licensure.

Revised 23 October 2015

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www.csi.cuny.edu/schoolofbusiness/resources.php
**REQUIREMENTS FOR MAJORS (CONCENTRATIONS) IN BUSINESS**

At least 50% of MAJOR must be taken at CSI

<table>
<thead>
<tr>
<th>International Business (25-28 credits)</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 200 International Business</td>
<td>4</td>
</tr>
<tr>
<td>ECO 370/FNC 300 International Finance</td>
<td>4</td>
</tr>
<tr>
<td>Foreign Language</td>
<td>0-8</td>
</tr>
</tbody>
</table>

Note: Students who are exempt from the foreign language course requirement must take additional credits from the courses listed below to complete the 25-28 credits required in the concentration.

At least one course chosen from each of the following categories:

1. **Business**
   - MKT 320 International Marketing (formerly MKT 415) | 4 |
   - MGT 410 Business Policy | 4 |
   - MGT 416 Decision Making | 4 |
   - MGT 325 International Management (formerly MGT 425) | 4 |
   - BUS 598 Business Internship | 4 |
   - BUS 415 Global Strategy and Decision Making* | 4 |

2. **Economics/Political Science**
   - ECO 250 International Economics | 4 |
   - ECO/GEG 252 Economic Geography | 4 |
   - ECO 256 Analysis of Underdeveloped Areas | 4 |
   - ECO/POL 251 International Political Economy | 4 |
   - POL 260 International Politics | 4 |
   - POL 261 International Organizations | 4 |

3. **History**
   - HST 206 Modern China | 4 |
   - HST 208 Modern Latin America | 4 |
   - HST 210 Modern India | 4 |
   - HST 272 Modern Germany | 4 |
   - HST 209 Modern Japan | 4 |
   - HST 235 Modern Middle East | 4 |
   - HST 271 Modern British History | 4 |
   - HST 284 Soviet and Contemporary Russia | 4 |
   - BUS 420 Global Business Seminar* | 4 |
   - LNG/INT 230 Aspects of Contemporary China* | 4 |

<table>
<thead>
<tr>
<th>Marketing (26-28 credits)</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>MKT 211 Advertising</td>
<td>4</td>
</tr>
<tr>
<td>MKT 310 Consumer Behavior</td>
<td>4</td>
</tr>
<tr>
<td>MKT 410 Marketing Research</td>
<td>4</td>
</tr>
<tr>
<td>MKT 420 Marketing Management</td>
<td>4</td>
</tr>
<tr>
<td>MGT 416 Decision Making</td>
<td>4</td>
</tr>
</tbody>
</table>

An additional six to eight credits selected from the following two lists including at least one course from list A:

A. **Marketing courses**:
   - MKT 213 Retailing | 3 |
   - MKT 215 Principles of Selling | 3 |
   - MKT 216 Sales Management | 3 |
   - MKT 312 Advertising Copy & Production | 4 |
   - MKT 320 International Marketing | 4 |
   - MKT 490 Marketing Seminar | 3 |
   - MKT 360 Internet Marketing | 4 |
   - BUS 420 Global Business Seminar* | 3 |
   - LNG/INT 230 Aspects of Contemporary China* | 4 |

B. **Additional courses**:
   - BUS 160 Business Law I | 3 |
   - BUS 200 International Business | 3 |
   - BUS 250 Information Processing | 3 |
   - BUS 598 Business Internship | 4 |
   - POL 260 International Politics | 3 |
   - POL 261 International Organizations | 4 |
   - COM 250 Design and Media Graphics | 4 |
   - PSY 214 Psychology of Advertising | 4 |
   - BUS 211 Communications in a Corporate Setting | 3 |
   - FNC 111 Personal Financial Management | 3 |
   - ENL 112 Public Speaking | 3 |
   - ENL 212 Discussion and Debate | 3 |

*See Professor Zimmerman for authorization to apply these courses in the categories shown.*

Revised 23 October 2015
# REQUIREMENTS FOR MINORS IN BUSINESS

**Accounting** (18-20 Credits)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC 114 Introduction to Accounting I</td>
<td>4</td>
</tr>
<tr>
<td>ACC 121 Introduction to Accounting II</td>
<td>4</td>
</tr>
<tr>
<td>ACC 215 Intermediate Accounting I</td>
<td>4</td>
</tr>
<tr>
<td>2 courses in ACC at the 200 or 300 level</td>
<td>6-8</td>
</tr>
</tbody>
</table>

**Finance** (17-18 Credits)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC 114 Introduction to Accounting I</td>
<td>4</td>
</tr>
<tr>
<td>MGT 110 Organizational Management</td>
<td>3</td>
</tr>
<tr>
<td>FNC/ECO 240 Managerial Finance I</td>
<td>3</td>
</tr>
<tr>
<td>FNC/ECO 345 Managerial Finance II</td>
<td>4</td>
</tr>
<tr>
<td>One additional FNC course</td>
<td>3-4</td>
</tr>
</tbody>
</table>

**Information Management** (16 Credits)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGT/ECO 230 Statistics</td>
<td>4</td>
</tr>
<tr>
<td>BUS 352 Introduction to System Analysis</td>
<td>4</td>
</tr>
<tr>
<td>BUS 205 Data Communication and Networks</td>
<td>4</td>
</tr>
<tr>
<td>BUS 334 Decision Support Systems</td>
<td>4</td>
</tr>
<tr>
<td>BUS 334 Decision Support Systems or ACC 250 Accounting Information Systems</td>
<td>4</td>
</tr>
</tbody>
</table>

**Management** (17-18 Credits)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC 114 Intro to Accounting I</td>
<td>4</td>
</tr>
<tr>
<td>MGT 110 Organizational Management</td>
<td>3</td>
</tr>
<tr>
<td>MGT 210 Management Process</td>
<td>4</td>
</tr>
<tr>
<td>MGT 320 Organizational Behavior</td>
<td>4</td>
</tr>
<tr>
<td>One additional MGT course at the 200 or 300 level</td>
<td>3-4</td>
</tr>
</tbody>
</table>

**Marketing** (18-19 Credits)

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC 114 Intro to Accounting I</td>
<td>4</td>
</tr>
<tr>
<td>MKT 111 Marketing</td>
<td>3</td>
</tr>
<tr>
<td>MKT 211 Advertising</td>
<td>4</td>
</tr>
<tr>
<td>MKT 310 Consumer Behavior</td>
<td>4</td>
</tr>
<tr>
<td>One additional MKT course at the 200 or 300 level</td>
<td>3-4</td>
</tr>
</tbody>
</table>

**Business** (15 Credits)

At least 15 credits from any ACC, BUS, FNC, MGT, or MKT courses or ECO 101

(Not available to Business Majors)